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27 September 2007

Dear King County Council Members,

At the meeting of the King County Council on September 17, 2007, several inaccurate assertions were presented by a witness, Mr. Jason Osgood, regarding the state of Dategrity Corporation. This letter is being sent to you in order to clarify the inaccurate testimony presented at that meeting.

- Mr. Osgood asserted that Dategrity Corporation, the parent company of VoteHere is out of business. This statement is untrue. The company is not for sale, and is under the same ownership it has had for many years..
- Mr. Osgood asserted that the assets of Dategrity, by implication those assets relevant to the County's proposed adoption of VoteHere Mail-in Ballot Tracker (MiBT), have been transferred to another company. This statement is untrue. Dategrity owns the software that comprises Mail-in Ballot Tracker. Dategrity has granted certain rights to market its products through other companies.
- Mr. Osgood stated that all the principals in the company have moved on to other companies. Certain members of our staff are now working with Election Trust, LLC, the reseller who is presently marketing MiBT to the County.

What is true is that Dategrity has made a strategic change in how it sells and distributes its products. Until recently, Dategrity maintained an in-house sales force and product support staff. In June, we adopted an indirect sales approach whereby we license resellers of our products and intellectual property who assume responsibility for selling and supporting the technology. This is a proven and widely adopted approach in the software industry, and it is likely that much of the software purchased by the County has been provided by resellers. Beyond our software products like MiBT, VoteHere is licensing more than 50 patents, granted worldwide, for use in the election industry.

We selected Election Trust LLC as our exclusive reseller of MiBT from an array of alternatives, based on our long standing relationship with Election Trust and our confidence in their ability to sell and support our product. Further, several former members of our sales and support staff have been working with Election Trust to support our existing client base.

Dategrity is the same company which provided the MiBT to the State of Washington on behalf of 23 counties. We have no plans to sell our company and will continue to operate it in an efficient

manner.. The product, now available through ElectionTrust, is the same product which was provided to the state.

We hope this letter clarifies Mr. Osgood's inaccurate testimony and unfounded speculation about the status of Dategrity Corporation, and any concerns raised can be resolved soon. The board and management of Dategrity Corporation would be pleased to meet with the King County Council, the King County Executive, or the Elections Department at any time to discuss these matters further.

Regards,

A handwritten signature in black ink, appearing to read "Jim Adler", with a stylized, flowing script.

Jim Adler
Founder and Board Member

A handwritten signature in black ink, appearing to read "Robert W. Wolfe", with a stylized, flowing script.

Robert W. Wolfe
Chairman

cc: Ron Sims, King County Executive
Sherril Huff, King County Elections Director
Mike Alvine
Bill Huennekens